

## Shell has diversified portfolio of energy solutions to drive our ambition to lower our carbon footprint from our products & operations

TRADITIONAL FUELS **NEW FUELS** 

### PETROL & DIESEL

Formulated with latest additive technology

Shell **FuelSave** 



Shell Diesel Extra

#### 1G BIOFUEL

Lower carbon v petrol and diesel, but with higher local emissions

Shell E20 Gasohol Shell Diesel



### **2G BIOFUELS**

Low carbon fuel





#### E-MOBILITY

Low carbon fuel and clean fuel. especially if renewable power is used



### NBS

Carbon emissions saved through avoided deforestation, used to offset petrol & diesel



### NATURAL GAS

Lower carbon v petrol and diesel

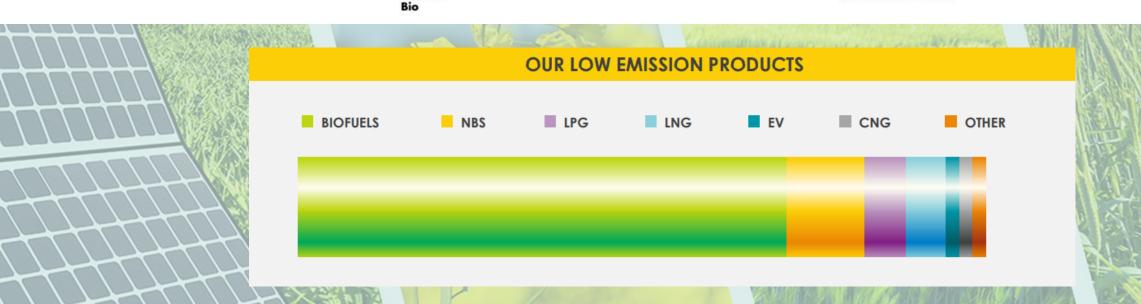


**AutoGas** 

### **HYDROGEN**

Lower carbon and clean fuel

Hydrogen



## Shell aspires to be the global leader in EV charging infrastructure and charging services

### **EV CHARGING SERVICES**











### EV PUBLIC OUT-OF-HOME







# E-mobility Business Objectives



Shell is the world's
largest mobility
retailer and has a
growing renewable
power business;
combining these two
businesses positions us
perfectly to succeed in
electric mobility.

As the leading pathway to decarbonise passenger transport, e-mobility is on the way to mass adoption.

Shell aspires to be the global leader in EV charging infrastructure and services in order to make this a reality

Shell's electric mobility business can help us achieve our net zero emissions ambition by enabling us to move people and goods in a cleaner smarter way.

Shell is committed to providing customers with the best and most convenient EV experience available, enabling them to charge where, when and how they want.

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### Shell has been the first mover of EV Charging facilities in SE Asia







## SUPPORT FROM GOVERNMENT IS ESSENTIAL TO OVERCOME THESE CHALLENGES



Challenging investment case, especially in the initial years, in part due to uncertainty on electron demand, high land cost and cap on commercial space quantum in retail stations that limit alternative revenue streams



Land use restrictions, e.g. setback requirement, additional safe distancing over and beyond fire code, no space to build new sub-station



Power constraints at existing developments including retail stations, unable to support high power charging. Lack of open

information on grid capacity.

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## Everyone has a role to play in shaping the E-mobility ecosystem in the Philippines



### EV in the Philippines

- Philippines has significant potential in having EVCS (EV Charging stations) as part of its energy mix for current and future mobility needs.
- Success of sustainable EV program will depend on key factors such as government policy actions and whole value chain approach (vehicle manufacturers, energy industry players, consumers, etc.)
- Shell supports the Department of Energy in its efforts to promote innovations in clean, sustainable, and efficient energy. With our extensive network of mobility outlets nationwide, Shell will continue to pursue opportunities where it can leverage its global expertise in line with its strategy.
- On the Comprehensive Roadmap on Electric Vehicles (CREV), it is key to have alignment on equipment design and standards to ensure compatibility, ease of transition, as well as cost/complexity reduction for the consumers. Also, a flexible pilot approach is preferred to promote quick (commercial, technical) learning to support a progressive roll-out across the country.



