

The Paradigm shift of Real time boiler maintenance for zero breakdown and Energy management of low carbon emission Steam Systems

The Best Partner of Energy, Water and Environment



Presentation Overview;

- Company Business Principle
- MIURA Boiler in Global impact
- MIURA Boiler in Thailand market
- Environmental Technology of Small Once-Through Boilers
- Matienance Online real time boiler system
- The Paradigm shift of Real time boiler maintenance for

zero breakdown and Energy manangment of low carbon emission Steam Systems

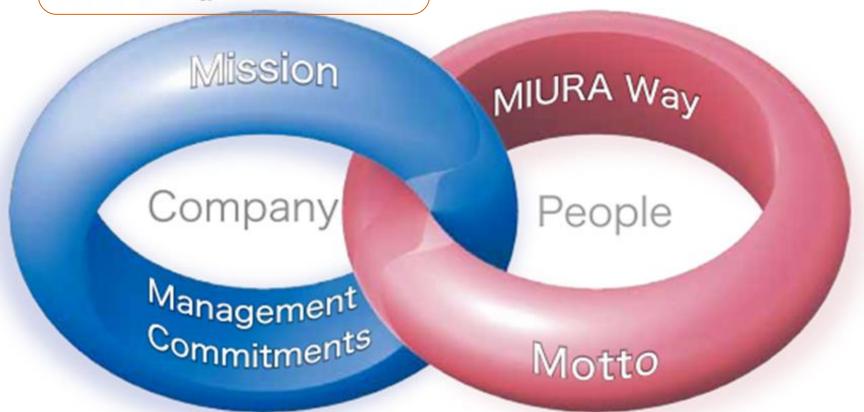


Technology of Miura in which it contributes to environmental preservation

Company Sustainable Business Principles;

We will contribute to creating a society that is environmentally friendly and ways of living that are clean and comfortable through our work in the field of the Energy, Water, and Environment.

- Create and Challenge
- 2. Trust and Communication
- 3. Fairness and Justice



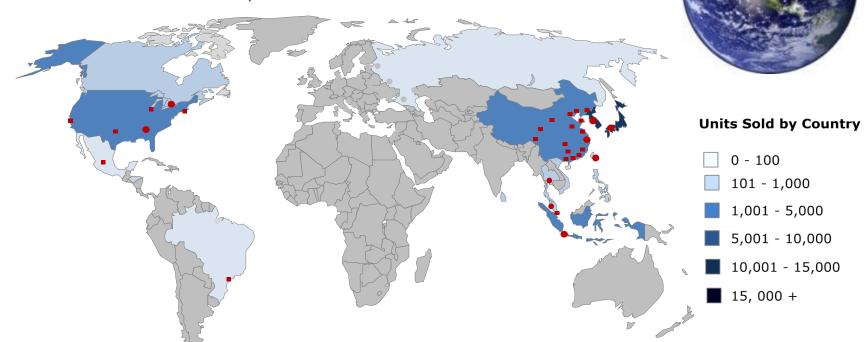
- Encourage globalization with the Group's total strength.
- Create "Best Partner" relationships with customers all over the world through "Technoservices".
- Create a workplace where employees can maximize their abilities.

To create an inspiring workplace where we can take pride in our work.

MIURA boiler in Global impact

Global Boiler Sales: 143,000 Units (~ 12,000,000 BHP)

- Asia ~ 140,500
- North America ~ 2,500



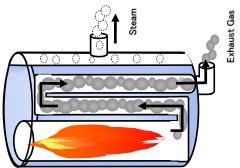
180 Million Metric Tons of Annual CO2 Reductions

500 Trillion Btu Annual Energy Savings Worldwide

Features of each boiler

Fire tube boiler

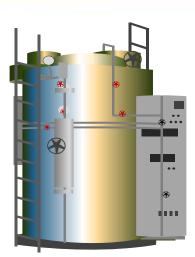


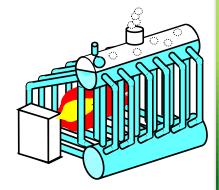


Efficiency 85-92%

Able to generate a large amount of steam at once.

Water tube boiler





88-92%

Able to generate a large amount of high pressure steam.

Once-through boiler



95-98%

It can correspond in various industries by multiple installation system.

MIURA Boiler in Thailand Market impact

Feasibility study for the Project carbon reduce for promote Once-Through Boiler in Thailand Market

Emission reduction effect updating to small once-through boiler system

CO2 emissions

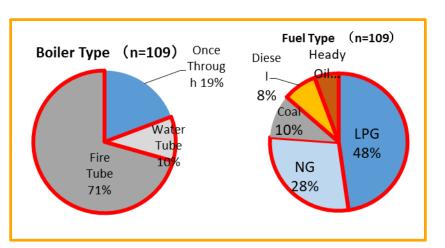
Estimated Reduction Amount • Measurement Method

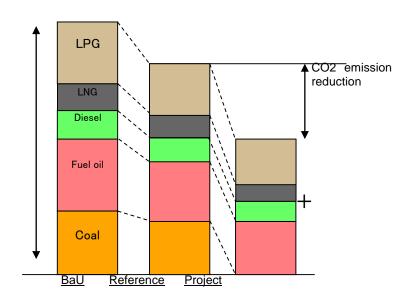
●Industrial Sector: 12,481 Units

(Department of industrial work)

hotel, Hospital sector : 4,126 Units

(Estimate from number of hospital and hotel)





Estimated Reduction Amount

Estimated Reduction Amount about 44%, Reduction Volume: 975 ton-CO2/year

(Switching of fuel from Coal to LNG, per project site)

Reduction Volume: 475,526 ton-CO2 (Dissemination of 1075 boilers by 2019)

Features of MIURA Once-Through Boiler

<Boiler microcomputer control>



- Self-diagnosis function
- Notice function
- ♦ Heat data management function
- Communications function





Scale monitor

Measures water tube temperature and monitors scale buildup.



Boiler operation hour

Low fire time and high fire time are added together to check load condition. This data can be used for heat management.



Flue gas temperature
Average daily temperature of flue

gas is displayed. This data can be used for heat management.



flame sensor degradation, insufficient feed water, scale buildup, blow timing, pump capacity loss, fault of water level electrode(s), insufficient air volume, backflow

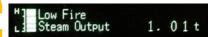


Boiler overheat thermostat Backs up the boiler in the event of an abnormally high temperature.



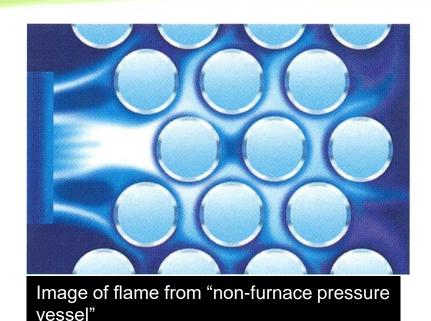
Boiler efficiency

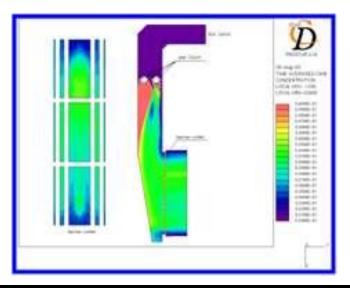
Average daily efficiency is displayed. This data can be used for heat management.



Evaporation amount
Daily evaporation amount is displayed.
This data can be used for heat
management.

NOx reduction with low-temperature combustion system and energy saving by low air ratio combustion (gas fired boiler)





Analysis of gas and air mixing analysis in wind box

Maximum boiler efficiency of 98%*

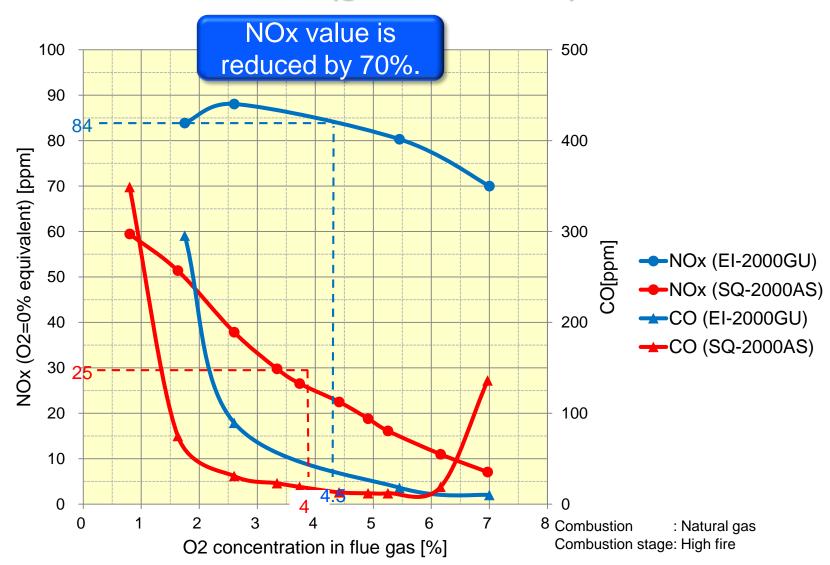
High efficiency is realized by the unique structure of non-furnace boiler.

Efficiency increased up to 98% by adopting the economizer which has excellent corrosion resistance.

Hyper-low NOx emissions of 25 ppm '

The boiler is realized to the high-level low-NOx by using the unique system of low temperature combustion and combustion technique.

NOx reduction with low-temperature combustion system and energy savings by low air ratio combustion (gas fired boiler)



Communications-Based online Maintenance

What is required for energy savings of a steam system?

Introducing highly efficient boilers

Retaining efficiency with maintenance

Non-efficiency Maintenance effect with cost expense and Emission

■20°C rise in flue gas temperature reduces efficiency by 1%.

With a soot buildup of 0.1 mm,

100°C rise in flue gas temp.

Annual fuel cost
Up 1.35 million THB

With a scale buildup of 1 mm,

20°C rise in flue gas temp.

Annual fuel cost Up **270,000 THB**

Reduced efficiency due to increased blowdown amount

If blowdown rate increases by 5%,

about 1% reduction in efficiency

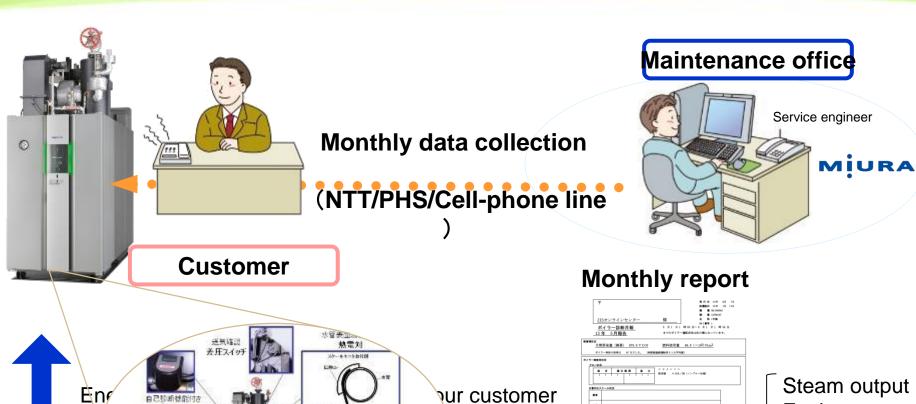
Annual fuel cost Up **270,000 THB**

★Calculation condition

Steam consumption: 5 tons/hour (15,000 t/year) Operation hours and days: 10 hours/day, 300 days/year

Fuel used: Japanese A-type fuel oil (80 yen/L), Fuel cost: 90 million yen/year

Online-Maintenance Overview

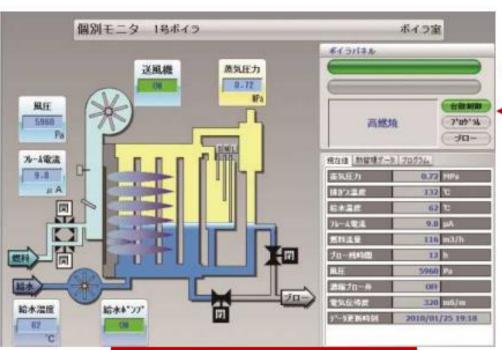


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フェールセーブ型 蒸気温度スイッチ

自社開発製作 マイコンボード Steam output Fuel Consumption Scale buildup

Implement "IoT" for Maintenance for 29 years



Monitoring

Troubleshooting via Telephone (Data collection/analysis)

Approx. 65,000 units under contract *including equipment other than boiler (As of March 2020)



Remote monitoring

Not on-site



Trouble factor grasped



Preparation in advance

ARUM



Visit

Early recovery

Much more effective, easier maintenance work

Boiler Maintenance Revaluation concept

ZMP contract

History

1972: Fee-based maintenance contract started

1989: Online maintenance started

1997: In-house qualification system introduced

2002: BP (best partner) strategy

2009: Second ZIS Online Center established

2010: ICT-Utilization Year One (strategic data

utilization)

2014: Unique disaster assistance tool

developed

2018: More than 60,000 units in

communication

Our preventive maintenance transformed conventional after-sale service! Contract Update every 3 years 5 terms (15 years) period 3 time inspections Remedy for sudden per year troubles User Free parts replacement Free parts replacement Safety & Trouble Swift factor Anomaly check in recovery perception advance Water analysis Online maintenance Added value

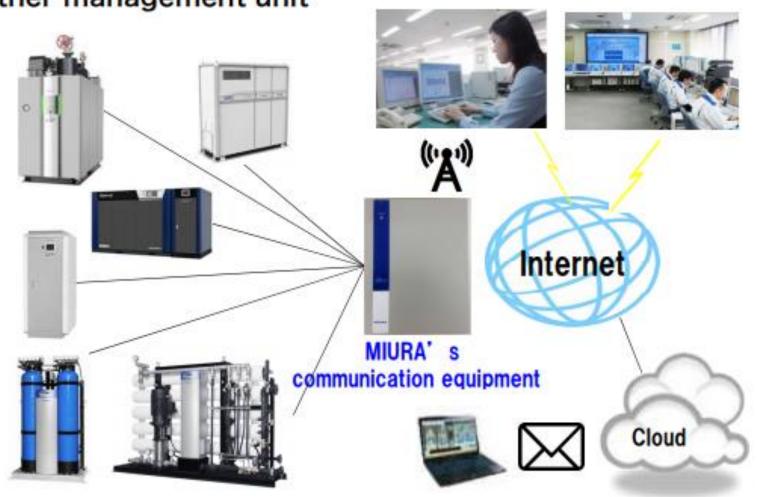
Solution business development

Maintenance revolution

- Preventive maintenance based on operation conditions saves energy and labor costs, and increases products' life, enabling low-carbon emission.
- Utilizing ICT, we have been rationalizing maintenance work and anticipating countermeasures against disasters.

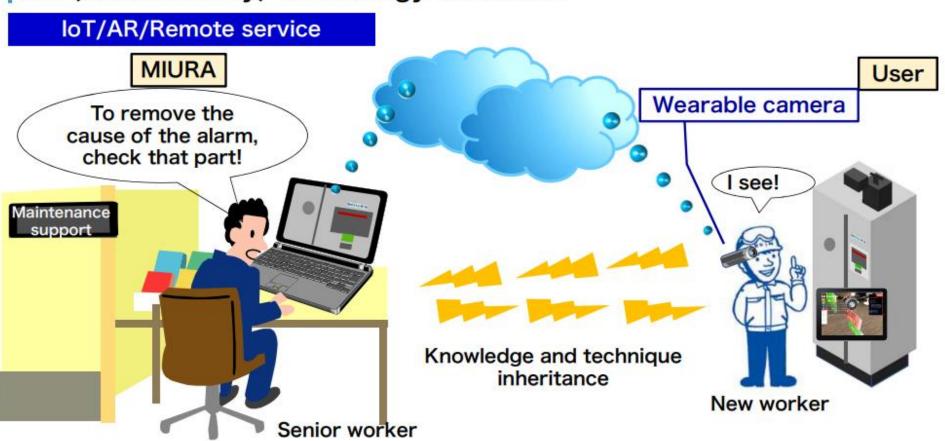
MEISCLUD*

Energy information management function using cloud Low cost energy management system to establish and improve factory total solution business model, without other management unit



Wearable Camera Service

MR (Mixed Reality) Technology Utilization



Summary

- 1.Once-through boiler is <u>high efficiency</u>, <u>eco-friendly</u>, and <u>high level of safety</u>. It is used as the standard boiler in Japan.
- 2. MIURA Eco-friendly impact to reduce 180 million Metric Tons of Annual CO2 and 500 Trillion Btu Annual Energy Saving worldwide
- 3. Feasibility study for switching convention boiler to MIURA Once-through and switching of fuel from coal to LNG, estimated reduce amount about 44% reduction volume 975 ton CO2 per year
- 4. We highly recommend to install the once-through boiler for environmental improvement in Thailand. We would appreciate it if you could support a preferential treatment policies of clean fuel use of LNG or light oil.



Naee Katemanorom

Corporate Sales Devision

MIURA Industries (Thailand) Co.,Ltd.

E-mail: natee@miuraz.com